

# Realtor - Adding Value During the Purchase of a Home

The screenshot shows the EssayPro website homepage. At the top, the logo 'ESSAYPRO' is on the left, and navigation links 'How To Order', 'Reviews', 'About Us', and 'Write My Essay' are in the center. On the right, there are links for 'DBA: EPRO', 'Log In', and a blue 'Sign Up' button. The main banner features a student sleeping at a desk with a cup of pens. Text on the banner includes 'WRITING SERVICE AT YOUR CONVENIENCE', 'You - Send us your homework We - Do it all for you', and 'Grab your original paper for just \$10 per page with a free plagiarism report included'. A 'Write My Essay!' button is present. A 'Calculate the price' widget is overlaid on the right, showing options for 'Writing', 'Rewriting', and 'Editing', a dropdown for 'Essay (any type)', 'College', and '2 weeks', a word count of '1 page / 275 words', and radio buttons for 'Double spaces' (selected) and 'Single spaces'. The price is '\$11.4' with a flame icon, and a 'Write My Paper' button is at the bottom. Below the banner, three review sections are shown: 'EssayPro Reviews' with a 4.9 rating, 'ResellerRatings' with a 4.9 rating, and 'Sitejabber' with a 4.8 rating.

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EssayPro Reviews 4.9

ResellerRatings 4.9

Sitejabber 4.8

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## Realtor - Adding Value During the Purchase of a Home

Convenient. It's the word that consumers want to come before anything they do. Make it easy. Make it simple. This comes into play more so than ever when the consumer is buying a house.

Real Estate companies are beginning to offer their customers convenience. Buying a house can be considered one of the most time consuming and difficult purchases a person may ever make in a lifetime. To [ease](#) the strain and possibly keep a home buyer or seller as a customer for life, services are being offered where the utilities will be hooked up before moving in, phone turned on, cable ready to watch, boxes of trash from moving can be picked up without missing a scheduled day, and there might even be mail waiting in the box when the moving truck pulls up.

Realtors are getting more involved in simplifying the process. Another aspect for Prudential is contractor referral services. Move in, don't like the [carpet](#) this time, the realtors will supply you with lists of names. DOES THE REALTOR GET A PERCENTAGE OF THE CONTRACTORS PAYMENT. DO THE CONTRACTORS PAY TO BE ON THE LIST.

According to Prudential, the process to get started is simple and will boil down [multiple](#) calls to the different utilities to one 20-minute phone call to a Homessentials' representative.

According to Jerry Y. Speer, current president of the Pennsylvania Association of realtors, the "package services" have been around for 10-12 years. He said over the years a lot of companies have offered incentives for their clientele but he "hasn't seen these become any big success." Some by using coupon books that give new homeowners discounts at local stores. Although Speer can't see these "incentives" as a reason why a person would choose a particular Realtor or buy a certain house.

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